# NCAC ORGANIZATIONAL ALIGNMENT



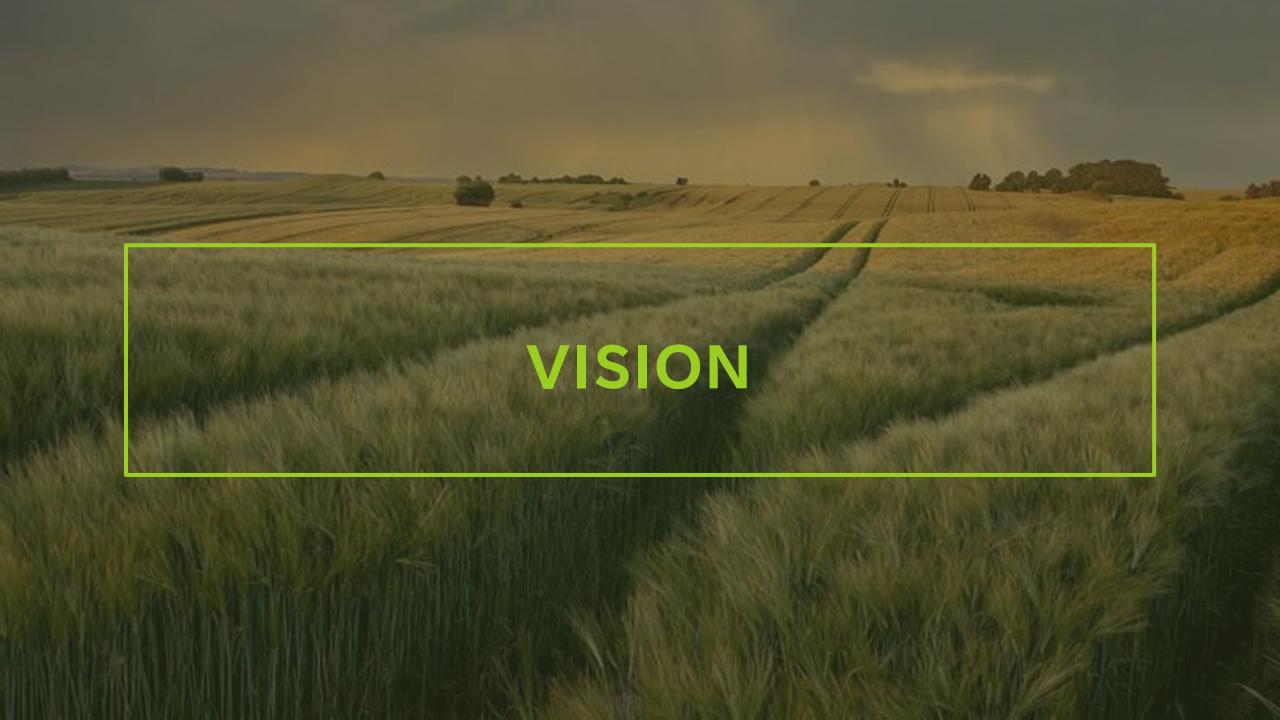
Vision

Current state

Process

Future state

Challenge



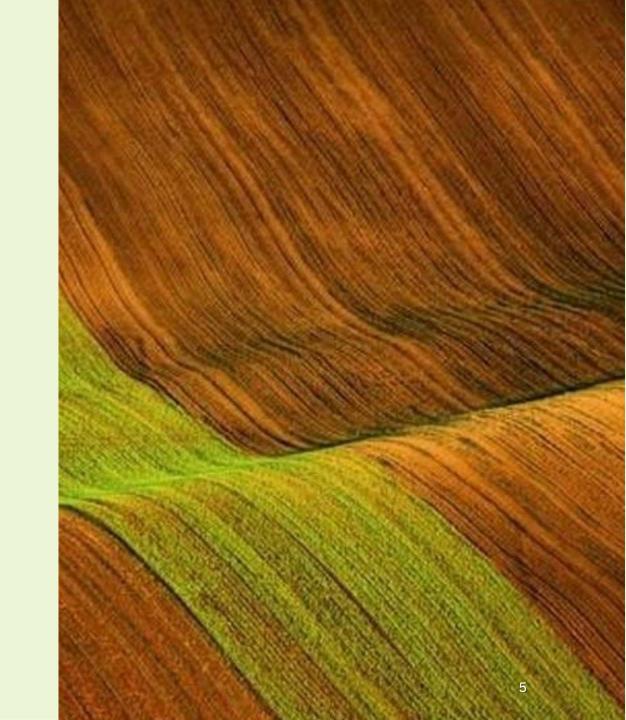


GROW CUB SCOUTING... TO OVERALL MEMBERSHIP OF 45,000 SCOUTS IN OUR COUNCIL.

-NCAC STRATEGIC PLAN

ALIGN TO EXPONENTIALLY
GROW MEMBERSHIP WHILE
PROVIDING EXCELLENT
SERVICE TO OUR DISTRICTS,
UNITS, AND FAMILIES.

-NCAC ORGANIZATIONAL ALIGNMENT PLAN





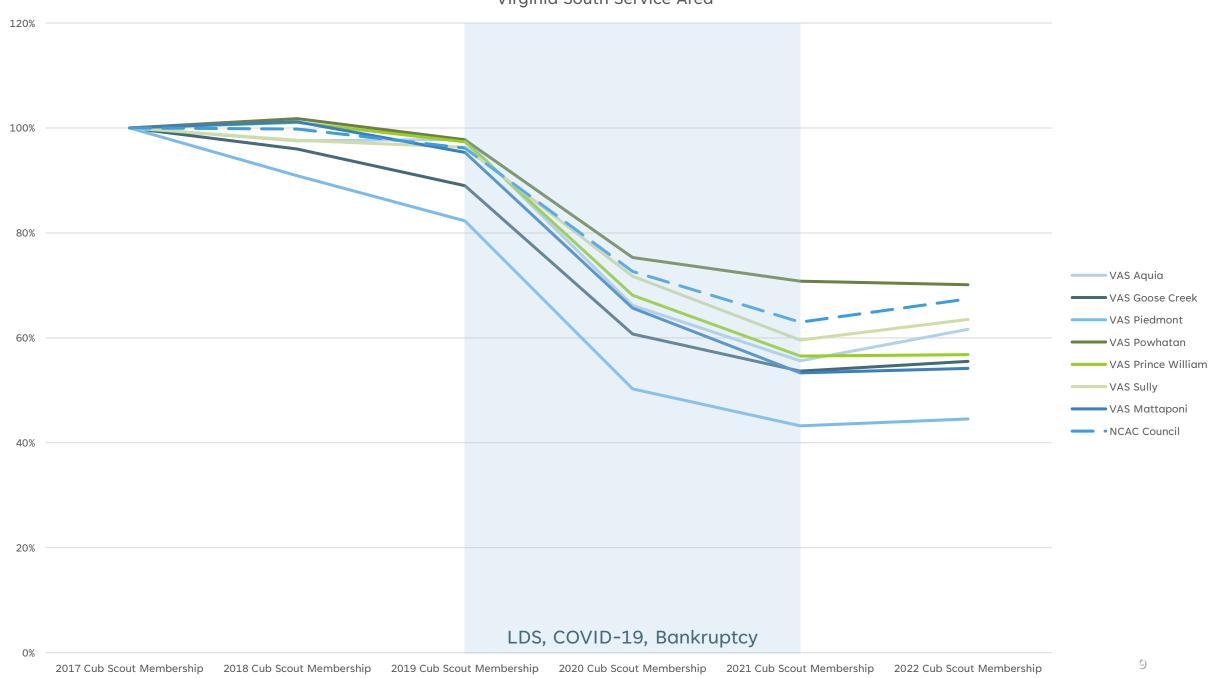
### SINCE 2017...

- NCAC has experienced a 33% decline in Cub Scouts since 2017
- Three overlapping challenges:
  - NCAC lost 207 LDS units in 2019
  - NCAC lost 67 Packs during COVID (2020-2021)
  - BSA emerged from bankruptcy in 2023 after equitably compensating abuse victims
- NCAC committed to a strategic plan focused on membership growth in 2023

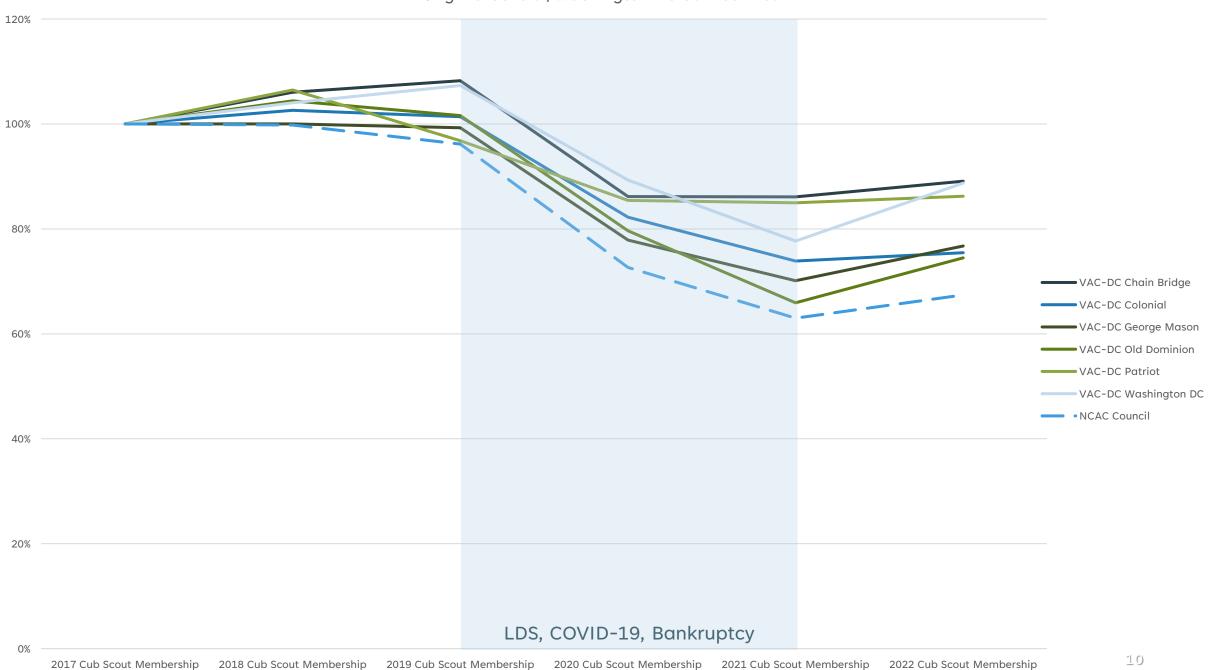
## NCAC CUB SCOUT MEMBERSHIP SINCE 2017

| 2017 CUB SCOUT<br>MEMBERSHIP | 2018 CUB SCOUT<br>MEMBERSHIP | 2019 CUB SCOUT<br>MEMBERSHIP | 2020 CUB SCOUT<br>MEMBERSHIP | 2021 CUB SCOUT<br>MEMBERSHIP | 2022 CUB SCOUT<br>MEMBERSHIP |
|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| 7,939                        | 7,712                        | 7,311                        | 5,503                        | 4,425                        | 4,985                        |
| 7,949                        | 8,264                        | 8,156                        | 6,616                        | 6,093                        | 6,477                        |
| 8,802                        | 8,668                        | 8,277                        | 5,821                        | 5,035                        | 5,182                        |
| 24,690                       | 24,644                       | 23,744                       | 17,940                       | 15,553                       | 16,644                       |

#### Virginia South Service Area



#### Virginia Central/Washington DC Service Area



### Maryland/Virgin Islands/Direct Service Area



# NCAC CUB SCOUT MEMBERSHIP SINCE 2017 – SORTED BY "2022 CUB SCOUT MEMBERSHIP RELATIVE TO 2017"

| DISTRICT            | 2022 CUB SCOUT MEMBERSHIP<br>RELATIVE TO 2017 | 2023 TOTAL AVAILABLE YOUTH<br>(CUB SCOUTS ONLY) | 2023 CUB SCOUT<br>MARKET SHARE |
|---------------------|---|---|--------------------------------|
| USVI/Direct Service | 124%  |   |                                |
| Chain Bridge        | 89%   | 18,705  | 5.9%                           |
| Washington DC       | 89%   | 43,993  | 1.6%                           |
| Patriot             | 86%   | 15,072  | 7.0%                           |
| George Mason        | 77%   | 15,173  | 5.9%                           |
| Colonial            | 75%   | 28,968  | 4.0%                           |
| Old Dominion        | 74%   | 12,221  | 6.5%                           |
| Potomac             | 74%   | 24,469  | 4.4%                           |
| Powhatan            | 70%   | 14,227  | 4.7%                           |
| White Oak           | 70%   | 27,114  | 2.3%                           |
| NCAC Council        | 67%   | 489,701   | 2.9%                           |
| Sully               | 64%   | 6,982   | 4.1%                           |
| Western Shore       | 63%   | 21,537  | 2.9%                           |
| Aquia               | 62%   | 13,757  | 3.6%                           |
| Francis Scott Key   | 59%   | 19,654  | 2.5%                           |
| Prince William      | 57%   | 46,146  | 2.2%                           |
| Goose Creek         | 56%   | 39,687  | 3.3%                           |
| Mattaponi           | 54%   | 18,055  | 1.6%                           |
| Seneca              | 51%   | 29,371  | 2.0%                           |
| Piedmont            | 45%   | 9,586   | 1.8%                           |
| Patuxent            | 42%   | 79,816  | 0.7%                           |

# NCAC CUB SCOUT MEMBERSHIP SINCE 2017 – SORTED BY "2023 CUB SCOUT MARKET SHARE"

| DISTRICT            | 2022 CUB SCOUT MEMBERSHIP<br>RELATIVE TO 2017 | 2023 TOTAL AVAILABLE YOUTH (CUB SCOUTS ONLY) | 2023 CUB SCOUT<br>MARKET SHARE |
|---------------------|---|--|--------------------------------|
| Patriot             | 86%   | 15,072                                       | 7.0%                           |
| Old Dominion        | 74%   | 12,221                                       | 6.5%                           |
| Chain Bridge        | 89%   | 18,705                                       | 5.9%                           |
| George Mason        | 77%   | 15,173                                       | 5.9%                           |
| Powhatan            | 70%   | 14,227                                       | 4.7%                           |
| Potomac             | 74%   | 24,469                                       | 4.4%                           |
| Sully               | 64%   | 6,982  | 4.1%                           |
| Colonial            | 75%   | 28,968                                       | 4.0%                           |
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| Seneca              | 51%   | 29,371                                       | 2.0%                           |
| Piedmont            | 45%   | 9,586  | 1.8%                           |
| Washington DC       | 89%   | 43,993                                       | 1.6%                           |
| Mattaponi           | 54%   | 18,055                                       | 1.6%                           |
| Patuxent            | 42%   | 79,816                                       | 0.7%                           |
| USVI/Direct Service | 124%  |  |                                |





### ORGANIZATIONAL ALIGNMENT STEPS

- 1. Conduct guided listening sessions for district leaders in each service area to listen to your ideas on how our council can exponentially grow membership and provide excellent service.
- 2. Work with district key 3s to objectively identify/quantify strengths and weaknesses at the district and council level.
- 3. Analyze demographics and school boundaries, to see where we could expect growth and where families go to school.
- 4. Develop recommendations.
  - 5. Communicate recommendations with you and receive additional feedback.
  - 6. Propose vetted recommendations to the Council board for approval.

# YOUTH MEMBERSHIP GROWTH



Each recommendation is tied to a "theory of action" on how the recommendation supports youth membership growth Feedback on the recommendations should:

- Be rooted in youth membership growth
- Include constructive suggestions on how we can better achieve the vision for exponential youth membership growth
- Articulate how the proposed addition or alternative would positively impact youth membership growth



### FUTURE STATE



The Boy Scouts of America will prepare every eligible youth in America to become a responsible, participating citizen and leader who is guided by the Scout Oath and Law.

- NCAC experiences exponential youth membership growth
- Exponential growth comes from focusing on the primary pipeline of youth into Scouting... Cub Scouts
- Council committees and district volunteers are connected, coordinated, and high-performing
- Districts, families, and units receive excellent service
- NCAC will fulfill the BSA vision by serving more youth within our council



# SERVE MORE YOUTH

Our youth, families, communities, and country need the timeless values of Scouting now, more than ever.

Growth does not happen organically at the rate we need.

Though NCAC has started to recover, we need all council leaders focused on youth membership growth.





HOW CAN YOU LEAD A
SCOUTING RENAISSANCE IN
OUR COMMUNITY?

THANK YOU

To provide feedback: info@ncacbsa.org

